



## Innovation & technology expert

**IMC Grade:**  
Assistant Consultant/Consultant

**Responsible to:**  
Programme Manager  
Frontier Technologies

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IMC is changing lives through rapid innovation and private sector development. Be part of our success story.

Many things change people's lives in developing countries. Right now, innovation and technology are right up there. We're managing DFID's [Frontier Technology Livestreaming](#) programme piloting *only* the most cutting-edge technologies to attack pressing development challenges. In Nepal, we're helping establish a 3D printing industry that could overcome geographic and supply chain obstacles to enable faster and more affordable production while supporting the growth of local makers. In Tanzania, we're helping bring electronic kiosks to rural areas to provide a more reliable, cost-effective water source.

We're also supporting a World Bank pan-African post accelerator programme to identify, mentor and make investor introductions for 20 of the Continent's best digital entrepreneurs. And we're working for the World Bank in Nepal, studying the market for a potential major SME business plan competition which could include multiple tech and innovation-focused firms.

Recently, we also concluded a large project supporting enterprise growth through diffusion of appropriate technology from India to Africa and South Asia. In facilitating an embryonic Ghanaian and Indian enterprise cross-Continent partnership, we helped Ghanaian farmers end their traditional back-breaking work by introduction of Indian mechanisation technology – and greatly increased productivity – while creating conditions for both enterprises to grow. And we supported 20 similar partnerships in agriculture and health.

There's so much change going on in supporting innovation and the application of technology in developing countries - and that's what we're part of. But to capitalise on all the opportunities we need the right staff to grow. We urgently need someone with skills and/or deep interest in tech for development who loves what they do and what they can offer. Someone who wants to learn by doing and build on their existing skill set.

So if you want to work hard and flexibly, mixing working on a growing, fascinating global project and prospecting for new opportunities, winning and working on your own projects in a highly supportive environment for a business that's grown fast in the last few years and wants to go on doing so, [get in touch](#). We're informal but we never stint on quality and we take doing things the right way very seriously.

You can see the detail of who we're looking for below - and we are seeking candidates from within and outside of the international development sector. You'll need the right technical skills - but just as important is an enquiring mind and a determined attitude.

## Main responsibilities

As Consultant you will:

- Work on our flagship technology-focused programme, dealing with multiple technology sub-projects across many countries
- Undertake overseas travel with technical inputs for projects as required
- Contribute to bidding for and implementing other innovation and technology focused projects, as well as broader private sector development projects.
- Expand IMC's knowledge of technology types currently in use in development, and the theories surrounding their effects on enhancing impact
- Assist in the implementation of the Inclusive Growth business strategy
- Increase team visibility by participating in industry events and contributing to the team's communications strategy and producing marketing materials such as tweets and blogs
- Contribute more broadly to the delivery of IMC's corporate Business Strategy
- Meet the [quality standards](#) of the company and our Clients
- Meet the high ethical standards of the company as directed by [IMC policies](#). [These include](#): Business Ethics, Anti-Harassment & Bullying, Safeguarding, Anti-Slavery and Human Trafficking and Data Protection among others

## Team Environment

You will join the Inclusive Growth team (currently of eight) to grow and deliver the IMC portfolio of work. This includes a particular focus on innovation and social entrepreneurship, and rural livelihoods and broader private sector development.

The working environment is friendly, informal and creative, and we work hard to deliver only the best quality of work to our clients.

As well as helping us grow the business, we will help you grow in experience, skills and knowledge.

**To learn more about our recent projects, major highlights and achievements [click here](#) to read our 2017 Annual Review.**

**Hours of work** – This role is a full time position and basic working hours are 37.5 per week.

**Salary** – Competitive salary depending on experience. There is also a non-contractual bonus system payable annually depending on performance.

**Annual leave** – 5 weeks' annual leave plus public holidays. The holiday year is 1st January – 31st December.

**Benefits** – Buying and selling of annual leave scheme, health cash plan scheme, life assurance scheme, health insurance scheme, Company contributory pension scheme, and cycle to work scheme. IMC also supplies free refreshments and fruit, and there is a dress down day every Friday.

**Location** – The role is based in the IMC offices in Redhill. We are a short walk from Redhill train station, which has direct links to London and the South Coast. There is free parking available on site depending on availability.

**Applications will be reviewed on an on-going basis, so it is recommended you apply as soon as possible**

## PERSON SPECIFICATION: Innovation & technology expert

	Essential	Desirable
<b>Qualifications, understanding &amp; training:</b>		
Degree qualification	X	
Master's degree in a related subject		X
Evidence of continuous learning and development	X	
<b>Experience:</b>		
Proven track record in SME development, technology/innovation, and market development	X	
Business development within international development or similar role		X
Experience of working in an international development consultancy		X
Previous experience of preparation of donor funded EOIs/bids/proposals		X
<b>Abilities &amp; skills</b>		
Excellent project planning skills	X	
Good leadership and interpersonal skills		X
Innovative flair	X	
Strong negotiation skills		X
Confidence and enthusiasm	X	
Ability to solve complex problems	X	
Flexible and adaptable according to different situations	X	
Excellent organisational skills and the ability to multi-task under tight deadlines	X	
Strong financial skills		X
Co-operative and supportive team player	X	
Ability to coach and mentor others and build capacity		X
Excellent written and verbal communication skills	X	
Additional languages would be an asset; particularly French or Spanish		X
<b>Personal:</b>		
Self-motivation and pro-active attitude	X	
Flexible attitude to meet the needs of the role	X	
Commitment to IMC's objectives, ethics, values and Equalities and Diversity Policy	X	
Excellent work ethic and leads by example	X	

## IMC Competency Framework: Innovation & technology expert

Competency	D	I	A	S
IMC values and ethics	X			
Business insight	X			
Bid and project management	X			
Technical/area specialisation	X			
Relationship management and working with Others	X			
Leadership and resilience	X			
Impact and influence	X			
Decision making and planning and organising	X			
Results orientation and continuous Improvement	X			
Financial and commercial awareness	X			

**Key:**

*D – Developing*

*I – Independence*

*A – Accomplished*

*S – Senior Management Level*