



Senior or Principal Finance Consultant- Economics and Finance

Responsible to: Senior Technical Director – Economics and Finance

**The closing date for applications is
Monday 1 October 2018 at 9am**

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The Role

Do you want the opportunity to work with a committed, very professional, talented and empowering team, who are passionate about development and inclusion that work effectively to deliver outstanding results to make a difference? Do you want the opportunity to sharpen your skills and experience across a wide range of areas with diverse partners and clients, so you can help the Economics and Finance (E&F) team be at the forefront of thinking and practice? Do you want to get the satisfaction that comes from your growing your skills and experience in infrastructure finance, financial appraisal and structuring, PPP and green finance?

As part of our continued expansion, the E&F team is looking for committed and ambitious individuals to help build the business and deliver our programme of work. This is a great opportunity to strengthen business skills, build awareness of development in many areas and to deepen economics and finance skills in a supportive work place working in interesting and challenging areas

The successful candidate(s) will support the development of IMC's rapidly growing international E&F portfolio. You will be working on free standing E&F related activities and collaboratively across the business to further develop the economics and finance portfolio with a wide range of clients, worldwide and in all infrastructure and development sectors. In addition to working with other team members this role will involve helping to identify opportunities, develop proposals, facilitate provision of consultancy services and project manage. IMC are involved in a wide range of economics and finance activities: including the appraisal and assessment of infrastructure schemes, the development of

infrastructure strategies and action plans, the development and delivery of public private partnership projects, the completion of economic and financial appraisals, and project and programme evaluations.

We are seeking a finance or economics graduate, with a masters degree in a relevant subject, and experience in the financial appraisal of infrastructure and climate change investments. Previous experience in finance in an international development context gained either through an IFI, NGO, consulting company (including IMC), or think tank is desirable. A proven ability to take up new skills and knowledge relevant to economics and finance is essential. IMC are at the forefront of methodological development in a number of emergent fields and the preferred candidate will also be encouraged to support the team in contributing to IMC's thought leadership in these areas and to grow E&F methodological insights and skills so they can bring to bear on IMC's role and reputation.

Main responsibilities

- Deliver specific allocated technical inputs individually or as part of inter-disciplinary teams on a wide range of assignments as required (these may be home based or overseas)
- Deliver complex financial appraisals, bids for financing and PPP project development for projects across all sectors, to a high standard and in accordance with international best practice
- Lead due diligence and project reviews for public and private clients across all infrastructure sectors
- Undertake specific allocated project management, including financial and technical reporting to ensure that projects and programmes are delivered to the high standards expected by IMC and our clients, including some complex / large projects
- Contribute to the preparation of high quality expressions of interest and proposals to a high standard and tight deadlines, including inputting on specific work on technical sections and with the team to support the negotiation, proposal budgets, and consultant fee rates with partner firms and consultants, and in preparing financial proposals
- Contribute to the compilation and completion of reports through technical review and editing.
- As appropriate, produce think pieces and take speaking engagements at relevant conferences and workshops to widen recognition of own work and IMC's capability
- Work with the team to support the day-to-day marketing, business development and project implementation operations and support the financial management of projects, including controlling budgets, managing expenditure, invoicing and payments

- Communicate with and develop relationships with partner firms, senior international specialists, and development partner representatives, and support documenting our technical consultant pool of expertise
- Contribute to the team's knowledge management, communications work and maintenance of project data storage and management
- Provide support to the E&F team and across the company as needed

Team Environment

The successful candidate(s) will be an integral part of the E&F team, with responsibility for developing the firm's work in selected sectors or areas of work, with the aim of growing and delivering the IMC Worldwide portfolio of work and to support the forms business needs overall.

The team consists of 9 economists and finance specialists across different grades and levels and continues to grow. We are a diverse, multi-cultural team that is currently working in all regions of the world.

The working environment is informal, creative and collaborative, but we are uncompromising on the quality of work we deliver to clients. We are passionate about development and inclusion and making a positive difference. The team's ways of working and values of IMC combine to make it a great and exciting place to work and to be proud of with an earned reputation for award winning high-quality work.

Due to the nature of our work, all IMC contracts require job holders to be able to travel overseas to our overseas projects when required.

Hours of work – This role is a full time position
Working hours are 37.5 per week

Salary – £32 – 55K per annum depending upon experience

Annual leave – 25 days annual leave plus 8 public holidays. The holiday year is 1st January – 31st December

Benefits – Buying and selling of annual leave scheme, health cash plan scheme, private medical insurance, life assurance scheme, company contributory pension scheme, childcare vouchers and cycle to work scheme. IMC also supplies free refreshments and fruit, and there is a dress down day every Friday
There is also a non-contractual bonus system payable annually depending on performance

Location – The role is based in the IMC offices in Redhill. We are a short walk from Redhill train station, which has direct links to London and the South Coast. There is free parking available on-site subject to availability

PERSON SPECIFICATION: Senior/Principal Financial Consultant – Economics and Finance

	Essential	Desirable
Qualifications, understanding & training		
Degree qualification in Economics or Finance	X	
Master's degree in relevant discipline (e.g. Finance, Economics, International Development, Climate Change)	X	
Experience		
Experience in economic and financial appraisal of investment proposals, development of PPP projects, or feasibility studies for infrastructure investment projects	X	
Experience in the development and appraisal of infrastructure investment projects	X	
Experience in writing successful proposals (including technical components) for multi- and bi-lateral clients, such as DFID, World Bank, EU and USAID		X
Experience in business development and fee-earning consultancy	X	
Experience in International Development either through employment or volunteering	X	
Experience in working with private sector organisations and client		X
Abilities & skills		
Strong mathematical and modelling skills in excel, including macros, complex formulae, pivot tables etc	X	
Strong interpersonal and negotiation skills	X	
Confidence and enthusiasm	X	
Good attention to detail and ability to carry out complex finance, contractual and administrative tasks	X	
Excellent organisational skills and the ability to multi-task under tight deadlines	X	
Flexible and adaptable with an ability to adapt appropriately within various situations	X	
Co-operative and supportive team player	X	
Excellent written and verbal communication skills	X	
Additional language skills would be an asset; particularly French, Spanish, or Russian		X
Personal		
Willingness to travel internationally	X	
Self-motivation and pro-active attitude	X	
Flexible attitude to meet the needs of the role	X	
Commitment to IMC's objectives, ethics, values and equalities and diversity policy	X	
Excellent work ethic	X	

IMC Competency Framework: Senior/Principal Finance Consultant – Economics and Finance

Competency	D	I	A	S
		Senior	Principal	
IMC values and ethics		X	X	
Business insight		X	X	
Bid and project management		X	X	
Technical/area specialisation		X	X	
Relationship management and working with others		X	X	
Leadership and resilience		X	X	
Impact and influence		X	X	
Decision making/ planning and organising		X	X	
Results orientation and continuous Improvement		X	X	
Financial and commercial awareness		X	X	

Key:

D – Developing

I – Independence

A – Accomplished

S- Senior Management Level